



# Nomination Form\*

## Sales Educator of the Year

\* This PDF version of the nomination form is for informational/planning purposes only. All nominations must be submitted online via the link below.

**NOMINATION FORM:** <https://forms.gle/oq81rv65punJdro6>

**DEADLINE:** Wednesday, August 31, 2022

Questions? Ask Juli Jones at [juli.jones@hsm.ai.org](mailto:juli.jones@hsm.ai) or 1-703-506-3276.

### NOMINEE CONTACT INFORMATION

This is for the person being nominated.

- First Name
- Last Name
- Job Title
- Employer
- Work Phone
- Email Address

### ABOUT THE NOMINEE

- Is the nominee currently a full-time employee of a college or university?
- How many cumulative years does the nominee have teaching sales at the undergraduate and/or graduate level?
- Why do you think that this nominee should be selected as the Sales Educator of the Year?

### DEMONSTRATING EXCELLENCE

Please provide information on how the nominee demonstrates excellence for AT LEAST FOUR (4) of the following five (5) criteria. The more details you can provide, the better we (the awards committee) are able to assess your nominee.

1. Talent Development – enhances, develops, and grows talent in hospitality industry, and especially in the field of sales
2. Advancement of the Discipline – conducts and supports research that has a practical impact on the field of sales
3. Excellence in Teaching – knows the subject matter well and effectively teaches the material; classroom practices exemplify commitment to student success; employs innovative and effective teaching techniques in and out of the classroom; provides opportunities to students for learning and connection to the industry

4. Connection to Industry – collaborates with sales professionals to bridge the gap between education and industry; engages in, supports and/or leads the sales community at the local, regional, or national level
5. Lifelong Learning – pursues continuing education in order to increase their knowledge of the hospitality industry and/or sales discipline

### **NOMINATOR INFORMATION**

This is for the person completing this form.

- First Name
- Last Name
- Job Title
- Employer
- Work Phone
- Email Address
- What is your relationship to the nominee?
  - Co-worker
  - Former student
  - Supervisor
  - Other:

If this nomination is being submitted on behalf of an HSMAl chapter, what is the chapter name?

Is there any additional information you think is relevant to this nomination? If so, provide it here.